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AGENDA
CANADIAN SIMMENTAL ASSOCIATION
49TH ANNUAL MEETING

Saturday, August 12, 2017

1:00 pm

- President's Welcome, Call to Order – Lee McMillen, President
- Moment of Silence
- Guest Introductions
- Approval of Agenda
- Approval of the 48th Annual General Meeting minutes
- Voting procedures, discussion procedures, etc.
- First Call for Nominations
- President's Report – Lee McMillen
- General Manager's Report – Bruce Holmquist
- Audited Financial Statements – Kelly Ashworth
- Appointment of Auditors
- Second Call for Nominations
- Committee Reports:
 - Advertising/Promotion and Simmental Country – Dan Skeels
 - Breed Improvement – Garth Rancier
- Young Canadian Simmental Association – Dylan Foley
- Friends of Canadian Simmental Foundation – Ken Lewis
- Proposed By-Law Amendments – Adrienne Waller, CSA Solicitor
- Third Call for Nominations
- Election of Directors
- New Business
- Motion to ratify the actions and proceedings of the CSA Board of Directors and Officers for 2016
- Adjournment

PRESIDENTS OF THE CANADIAN SIMMENTAL ASSOCIATION

1969 - 70	Travers Smith, Cardston, Alberta
1970 - 71	Dr. Allan Dixon, Calgary, Alberta
1971 - 72	LeRoy Barry, Carivale, Saskatchewan
1972 - 73	Ross Mitchell, Douglas, Manitoba
1973 - 74	Jack Ball, Brant, Alberta
1974 - 75	Dr. Allan Dixon, Calgary, Alberta
1975 - 75	Gerry Kaumeyer, Calgary, Alberta
1976 - 77	Stan Church, Calgary, Alberta
1977 - 78	Keith Sveinson, Calgary, Alberta
1978 - 80	Jim Shaw, Edmonton, Alberta
1980 - 82	Mel Wolfe, Douglas, Manitoba
1982 - 84	John Draper, Douglas, Manitoba
1984 - 86	Stan Church, Calgary, Alberta
1986 - 87	Dick Stoddard, Waterloo, Quebec
1987 - 88	Bill Small, Craven, Saskatchewan
1988 - 89	Ralph Whitfield, Souris, Manitoba
1989 - 91	Roger Deeg, Lyalta, Alberta
1991 - 93	Barry LaBatte, Gladmar, Saskatchewan
1993 - 94	Allan Preston, Hamiota, Manitoba
1994 - 96	Michael Burns, King City, Ontario
1996 - 97	Miles Glasman, Russell, Manitoba
1997 - 98	Ken Lewis, Spruce Grove, Alberta
1998 - 99	Yves Gagnon, Vinoy, Quebec
1999 - 00	Tracy Graf, Edmonton, Alberta
2000 - 01	Ron Wooddisse, Palmerston, Ontario
2001 - 02	Ian Mitchell, Barriere, British Columbia
2002 - 04	Brian McCarthy, Moosomin, Saskatchewan
2004 - 06	Bruce Holmquist, Kinistino, Saskatchewan
2006 - 08	Dr. Murray Jacobson, Shaughnessy, Alberta
2008 - 10	Dr. Everett Hall, Owen Sound, Ontario
2010 - 11	Rick McIntyre, Churchbridge, Saskatchewan
2011 - 13	Ron Nolan, Markdale, Ontario
2013 - 14	Fraser Redpath, Mather, Manitoba
2014 - 15	Kelly Ashworth, Oungre, Saskatchewan
2015 - 16	Lacey Fisher, Amherst, Nova Scotia
2016 - 17	Lee McMillen, Carievale, Saskatchewan

CSA BOARD OF DIRECTORS / 2016 - 2017

Lee McMillen
President
Carievale, SK

Kelly Ashworth
Chair of Finance
Oungre, SK

Roger Deeg
Strathmore, AB

Garth Rancier
1st Vice-President
Killam, AB

Dan Skeels
Rimbey, AB

Marlin LeBlanc
Estevan, SK

Blair McRae
2nd Vice-President
Brandon, MB

Francis Gagnon
Cheneville, QC

Larry Barkley
Ingléside, ON

HOST PROVINCE – MARITIME SIMMENTAL ASSOCIATION BOARD OF DIRECTORS / 2016 - 2017

Don Godfrey
President
Meadow Bank, PEI

Trevor Pauley
Vice-President
Stone Creek, NB

Jennie Mutch
Secretary
Earnscliffe, PEI

Bill MacLeod
Treasurer
Fredericton, NB

Laura Parsons
Director
Kingston, NS

Kerwin Delong
Director
Kingston, NS

Geraldine VanAgten
Director
Petitcodiac, NB

Wade Loane
Director
Montague, PEI

Lacey Fisher
Director
Amherst, NS

Ralph Taylor
Honorary Director
Bedford, NS

James MacKenzie
Honorary Director
Bible Hill, NS

CSA STAFF & CONSULTANTS

Bruce Holmquist
General Manager

Barb Judd
Office Manager

Meghan Black
Programs Coordinator

Devra Leavitt
Reception & Member Services

Beth Rankin
Registry & Member Services

Perry Welygan
Registry & Member Services

Ryan Cook
Simmental Country Sales Representative

Rae-Lee Erickson
Administrative Assistant

Kelsey Manske
YCSA Coordinator

Absolute Business Solutions
Rita Ricioppo
Bookkeeping Services

iSmart Consulting Inc.
Ian Yin
Network Support

Cumberland Genetic Ltd.
Michael Brooks / Mark Lowerison
Registry Software

Ranching Systems Ltd.
Sean McGrath
Breed Improvement Consulting

CANADIAN SIMMENTAL ASSOCIATION
DRAFT MINUTES OF THE 48th ANNUAL GENERAL MEETING
July 23, 2016, 1 pm
Lloydminster, Saskatchewan

CALL TO ORDER

President Lacey Fisher called the meeting to order at 1:55 pm

PRESIDENT'S WELCOME – Lacey Fisher

Thank you to the President and entire Saskatchewan Simmental Association for hosting our 2016 Annual General Meeting and National YCSA Classic.

MOMENT OF SILENCE

GUEST INTRODUCTIONS

- Past Presidents – Roger Deeg, Barry LaBatte, Ken Lewis, Kelly Ashworth, Bruce Holmquist
- YCSA members in attendance
- Dr. Wade Shafer, American Simmental Association
- Denisse Almaguer Wong, Simmental/Simbrah Mexicana
- Brian Kimmel, Lloydminster Exhibition President

APPROVAL OF AGENDA

*MOTION: by Blair McRae, to approve agenda.
Second, Ken Lewis
CARRIED*

APPROVAL OF THE 47TH ANNUAL GENERAL MEETING MINUTES

*MOTION: by Bill Swenson, to approve the 2015 - 47th CSA AGM minutes.
Second, Ron Nolan
CARRIED*

INTRODUCTION OF BOARD

CSA Board of Directors – Lacey Fisher, Dave Milliner, Lee McMillen, Kelly Ashworth, Maureen Mappin-Smith, Blair McRae, Garth Rancier, Dan Skeels, Francis Gagnon

VOTING PROCEDURES

President Lacey Fisher outlined the process being used for discussion and voting

- Meeting will be conducted under Roberts Rules of Order
- Refer to page 10 of AGM report for voting procedures and identification of members
- Parliamentarian is Ken Lewis
- Scrutineers are Meghan Black and Lois McRae
- 69 Voting members present, plus 162 proxies, for a total of 231 votes

BOARD ELECTION - FIRST CALL FOR NOMINATIONS

There are three (3) director terms expiring; Lacey Fisher, Dave Milliner and Maureen Mappin-Smith.

- The following have been nominated for the position of CSA director:
 - Dave Milliner, nominated for a second term by Ontario Simmental Association
 - Frank Robblee, nominated by Maritime Simmental Association
 - Roger Deeg, nominated by Alberta Simmental Association
 - Marlin LeBlanc, nominated by Saskatchewan Simmental Association
- Lacey asked for first call for nominations from the floor
 - Larry Barkley, Ontario, nominated by Glenn Wotten

PRESIDENT'S REPORT – LACEY FISHER

- President Lacey Fisher read report as printed in the AGM book.

**MOTION: by Sophie Wotten, to accept the President's report as presented.
Second, Sarah Van Sickle
CARRIED**

GENERAL MANAGERS REPORT - BRUCE HOLMQUIST

- GM report was printed in the AGM book and a visual update of programming and registry stats was presented

**MOTION: by Marlin LeBlanc, to accept the General Manager's as presented.
Second, Dakota Townsend
CARRIED**

AUDITED FINANCIAL STATEMENTS – DAVID MILLINER

Highlights of 2015 year-end financial information on page 13 of AGM book

- Page 14 "Consolidated Statement of Financial Position" – shows a 2.2% increase from 2014 to 2015
- Page 15 "Statement of Operations" Revenue of lab services is basically offsetting; CSA has seen a significant membership increase over previous year, Legacy reimbursement consists of support of travel to promote the breed on our behalf outside of Canada. Bottom revenue line without CAAP and ALMA shows a 17.2% increase in excess revenue over expenses. Expense side - breed improvement cost reduction is the transition of work to Dr Crowley which covered through CBBC programming; legal fees in 2014 includes CSA's financial assistance to FCSF to cover part of their costs. Excess of revenue over expenses shows a 60% increase over the previous year.
- Page 16 "Statement of Changes in Net Assets" – increase of \$174,000 from previous year.
- Page 17 "Statement of Cash Flows" – change in amortization due to market; settling of completion of CAAP and ALMA projects. Bottom line 37% increase over 2014
- Page 20 "Notes to Consolidated Financial Statements"
 - 4. Property and equipment, Condominium accumulated amortization is at cost; however we have added property assessment value into the notes, as requested during 2014 AGM. As of December 31, 2015, the City of Calgary property assessment value of the condominium was \$873,500." We realize the condo has a greater value so property values presented are conservative.
 - 7. Contractual obligations, this is for Simmental Country which we had talked about writing off the loan, however it would affect our income and really has no value of cash so our account advises to continue reporting as we have been doing.
- Page 22 - 8.76% increase in revenues; 4.6% in expenses and % overall
- Page 23 – SC – significant growth in magazine when you take project money out; postage expenses are always increasing
- Page 24 – YCSA, what a successful year and a successful program, great efforts to raise money for the 2014 show as well.

**MOTION: by Kelly Ashworth, to approve the CSA financial statements as presented.
Second, Sawyer Daley
CARRIED**

APPOINTMENT OF AUDITORS

**MOTION: by Blair McRae, to appoint Calvista as auditors for the upcoming year end.
Second, Grace Oesch
CARRIED**

SECOND CALL FOR NOMINATIONS

Lacey Fisher made second call for nominations – no nominations received

ADVERTISING/PROMOTION AND SIMMENTAL COUNTRY – MAUREEN MAPPIN-SMITH

Maureen thanked committee Blair McRae, Dan Skeels, Francis Gagnon and Lacey Fisher for all their help. Will see exciting things in the next few years.

- Will not slow down promoting Simmental in Canada, would like to see Simmental in every herd and we cannot become complacent. Simmental has a very good position in the beef industry
- Results of a commercial producer's bull buyer's survey can be found on the CSA website. We can utilize this information for marketing going forward.
- Simmental Country magazine is doing well. CSA is in a positive financial situation, but needs continued breeder support for success going forward.
- Our thoughts are 'why just preach to the choir?' We have advertised in Angus and Charolais publications magazines as Simmental compliments their breeds very well. We would like to advertise everywhere, but print advertising is expensive,

- The CSA Board approved an increase in our budget last year. The majority of our budget is utilized by reimbursing Provincial associations through an ad grant process in where they can market as they see fit. We try to help financially as much as we can.
- The six most expensive words in a business are 'we've always done it this way.' We put out tenders to see who could help with a silver bullet of marketing and we hired AdFarm who met with us again on Thursday and had some great ideas.
- Sad to be leaving board as I have a passion for promotion for this great breed and the Committee is in good hands.

***MOTION: by Sophie Wotten, to accept the Advertising/Promotion and Simmental Country report as presented
Second, Krista Whalen
CARRIED***

BREED IMPROVEMENT – LEE MCMILLEN

The CSA Breed Improvement committee consists of Lee McMillen - Chair, Kelly Ashworth, Dave Milliner, Garth Rancier, Lacey Fisher, Brian Bouchard, Ken Lewis, Dave Erixon and Wayne Libke. Outstanding committee, and when we leave the meetings there are no stones unturned. Many ideas that have been discussed for some years, and there are always new ones.

- Thank you to Saskatchewan Simmental Association, Ryan, Carolyn, and the rest of the SSA board; to the sponsors and volunteers for their hard work
- The committee has the expertise of Dr. John Crowley, Sean McGrath, plus Dr. Wade Shafer who we are fortunate to have attend most of our meetings. Great relationship with American Simmental Association.
- Simmental Innovations symposium was held yesterday and much was explained in-depth by Wade. If you have any questions or comments come see me or any Breed Improvement committee members.
- We are seen as leaders – as breeders and association need to keep up on this. Utilize all available tools to do that.
- Biobank move has secured our historic DNA samples and simplifies the collection of new DNA samples to one accessible location. Through Bruce's contacts etc. we have done that with minimal costs
- Genotype incentive program with 50% of the costs being supported by project funding allowing Simmental breeders to get their DNA testing done at reduced costs.
- Canadian Cattlemen's Association is working on phase 2 of a mobile app with Canadian Simmental, Angus and Hereford associations
- This fall we are implementing a heifer calving ease EPD, as well as dollar value indexes including API and TI. These tools will allow breeders to make more informed breeding decisions
- BOLT software – will be an improvement to run the Genetic evaluation quicker and more often providing more value and accuracy
- Thank you to everyone here, great representation of members coast to coast

***MOTION: by Scott McCormack, to accept the Breed Improvement report as presented.
Second, Lee Stillborn
CARRIED***

YOUNG CANADIAN SIMMENTAL ASSOCIATION – SOPHIE WOTTEN

- Sophie Wotten introduced the YCSA National Board – Dylan Foley – President , Sara Van Sickle, Cooper Snider, Cathryn Thompson, Craig Matthews, Heather Creamer, Paige Holmquist, Carson Rogers, Krista Whalen and herself
- The past three years have had an opportunity of a lifetime to work with CSA staff and YCSA national board
- In 2015 - 5 provincial classics were held across Canada
- In 2017 – the National board has plans to hold a Leadership Conference
- Thank you for the support of individuals and organizations. CSA staff and sub-committees; New Holland, T Bar C and all gracious sponsors. FCSF, thank you for continuing to see the value in sponsoring us
- I have been on YCSA National board the past two years and I have grown as an individual

***MOTION: by Kelly Richardson, to accept the Young Canadian Simmental Association report as presented.
Second, Ken Lewis
CARRIED***

FRIENDS OF SIMMENTAL FOUNDATION – KEN LEWIS

- Acknowledgment to juniors, you are doing a great job
- Dedication to breed is important, which shows when we have such great attendance during a time many are trying to hay
- Saskatchewan Board has done an incredible job, thanks as well to the sponsors
- Thanks to Foundation directors for soliciting much of the donations and to Mark and Deanne for putting catalogue together

- Foundation primary focus is youth development, research development and scholarships
- Financing a large amount of YCS budget
- FCSF is out there working with the breed, if people don't understand, please look in the catalogue or come talk to us. Long term for our current youth, their children and their grandchildren.
- 15% of the sale tonight will go directly into YCS operations
- Thank you to Kingfield Simmental, the Burns family, for their recent donation which will help build a legacy and long term investment
- Thank you to McMillen Ranching who have donated the 2016 heifer

***MOTION: by Peter Sweeten, to accept the Friends of Canadian Simmental Foundation as presented.
Second, Marlin LeBlanc
CARRIED***

PROPOSED BY-LAW CHANGES

(Proposed By-Law amendment #1)

**BY-LAW PART 1 – MEMBERSHIP
SECTION 1 - CATEGORIES, ELIGIBILITY AND DUES**

ELIGIBILITY

7. Subject to Article 8, in order to become a Young Canadian Simmental Association Member of the Association a person must:
- (a) be an individual 25 years of age or younger

Whereas the YCSA has drafted new By-laws and Rules, all of which correspond with CSA By-laws, with exception to maximum age division. In order for YCSA By-laws and Rules to match, the CSA By-laws must be amended.

Therefore be it resolved: 7. (a) in the by-laws be amended to read:

- (a) be an individual 25 years of age or younger as of January 1**

(Proposed By-Law amendment #2)

**BY-LAW PART 1 – MEMBERSHIP
SECTION 1 - CATEGORIES, ELIBIBILITY AND DUES**

MEMBERSHIP DUES

13. When a YCSA Member applies to become an Active Member of the Association prior to his 26 birthday the membership dues paid by the YCSA Member shall be applied against the membership dues payable upon approval as an Active Member. If an application is made after a YCSA Member's 26 birthday the membership dues established for Active Members must be paid.

Whereas the YCSA has drafted new By-laws and Rules, all of which correspond with CSA By-laws, with exception to maximum age division. In order for YCSA By-laws and Rules to match, the CSA By-laws must be amended.

Therefore be it resolved: 13. in the by-laws be amended to read:

- 13. When a YCSA Member who is 26 applies to become an Active Member of the Association, the membership dues paid by the YCSA Member shall be applied against the Active Membership dues providing the application is made by December 31.**

***MOTION, by Blair McRae
Second, Dan Skeels
CARRIED UNANIMOUSLY***

THIRD AND FINAL CALL FOR NOMINATIONS

Prior to making 3rd call, Lacey announced that Denisse Almaguer Wong will be assisting the scrutineers

- Lacey made third call for nominations – no nominations received.

***MOTION: by Ron Nolan, to close nominations for the CSA Board of Directors.
Second, Brian Bouchard
CARRIED***

Nominees:

Dave Milliner, Dundalk, ON

- thanks to SSA for their hospitality which has been second to none
- operate family farm in Ontario, with wife and son
- run 80 Simmental cows which consist of red, black and a few Fullbloods
- sells in two bull sales
- have been on CSA board for three years; including finance chair and 1st vice-president
- Primary focus is YCSA
- Promotion second, with our record sales everyone wants on board
- I ask for and appreciate your support, can deliver at the table by doing everything in my powers to listen with interest and dedication
- I will do everything to continue to support and promote this breed

Frank Robblee, Crapaud, PEI

- Thank you to SSA for your support
- Grew up on a farm, with my with father purchased first Simmental in early 80's
- Fullblood herd; market heifers and most bulls sold commercially
- YCSA on top of list
- DNA and genomics testing greatest thing to push this breed forward
- Thank you for your support

Roger Deeg, Strathmore, AB

- Run mixed farm with brother Dave, son, daughter and daughter in-law; makes entire living in farming
- Al'ed first cow to Simmental in 1971
- Never wavered, as a breeder want to give back
- 25 anniversary chair
- I previously spent six years on the CSA board and two as President

Marlin LeBlanc, Estevan, SK

- R Plus was one of the early founding members in Saskatchewan, started raising Simmental cattle in 1976 and showed extensively as a junior. Order buyer at auction mart up to 10 years ago. Has a passion for Simmental.
- Approached numerous times, never felt he had the time until now and feels it is time to stand up and be accountable.
- President of YCSA and SSA boards
- Involved with Friends of Canadian Simmental. Good group of people and very much enjoy it.

Larry Barkley, Ingleside, ON

- Reside in east part of Ontario, 50 miles from Montreal
- Farmed since 1990, run 70 head cow herd, corn and beans
- Simmental is a market that hasn't been tapped into. Ads in other breeds magazine – step in positive direction
- Believe everyone running is very qualified and would like to wish them all good luck

PROVINCIAL SIMMENTAL ASSOCIATION REPORTS

*MOTION: by Francis Gagnon, to accept all the provincial reports as printed in AGM book.
Second, Krista Whalen
CARRIED*

NEW BUSINESS

*MOTION: by Darryl Snider, to ratify the action and proceedings of the CSA Board of Directors for the year
2015.
Second, Ron Nolan
CARRIED*

Election Results (by ballot)

- three newly elected directors are
 - Marlin LeBlanc
 - Roger Deeg
 - Larry Barkley

*MOTION: by Krista Whalen, to destroy the ballots
Second, Cathryn Thompson
CARRIED*

Retiring directors

- Lacey Fisher presented Maureen Mappin-Smith and Dave Milliner with past director gifts and thanked them for their contribution to the board.
- Bruce Holmquist presented Lacey Fisher with a past President gift and thanked her for her contribution to CSA

2017 AGM

- Lacey Fisher invited the CSA and YCSA membership to Fredericton, NB, for the 2017 CSA Conference and Junior Show, August 10 - 13, 2017.

MOTION: by Maureen Mappin-Smith, to adjourn the meeting at 4:30 pm

VOTING PROCEDURES AND IDENTIFICATION OF MEMBERS

VOTING MEMBERS:

- a) an **ACTIVE MEMBER** in good standing, and
- b) a **YOUNG CANADIAN SIMMENTAL ASSOCIATION MEMBER** in good standing who is 18 years of age or older

who have, in the twenty-four (24) months preceding the Annual General Meeting or Special General Meeting:

- (A) registered at least one Simmental Animal with the Association
- (B) transferred into their membership at least one Simmental animal; or
- (C) participated in the Total Herd Enrollment program.

QUORUM

- 40. A quorum for the transaction of business at any Annual General Meeting or Special General Meeting shall be twenty-five (25) Voting Members in good standing present in person.
- 41. No business other than election of a Chairman of the meeting and the adjournment or termination of the meeting shall be conducted at any meeting unless quorum is present at the commencement of the meeting, but quorum need not be present throughout the meeting.

VOTING

- 45. Each Voting Member shall have one (1) vote on each matter put to the question at any meeting of Members and may vote at an Annual General Meeting or a Special General Meeting either in person or by proxy.

PROXIES

- 49. Proxies shall be in writing in the "Form of Proxy" prescribed by the Association, signed by the Voting Member and need not be attested. A proxy holder must be a Voting Member and must be in attendance at the meeting for which the Voting Member has been appointed as proxy. No Voting Member shall vote as proxy for more than three (3) Voting Members.
- 50. Notwithstanding Article 49, no individual shall be at liberty to cast more than four (4) votes, whether as a Voting Member, as a representative of a Voting Member or as a proxy holder, on any matter coming before a general meeting or special meeting of the Members.

ELECTION OF DIRECTORS

- 58. The Directors shall be elected by secret ballot by the Voting Members at the Annual General Meeting of the Members.
- 60. In any election for Directors the Voting Members shall vote for three candidates. Any ballot not consisting of three names shall not be counted.

CANADIAN SIMMENTAL ASSOCIATION PRESIDENT'S REPORT

Lee McMillen

It is with great pleasure on behalf of CSA to welcome you to the beautiful Maritimes for the Annual AGM. Personally, I look forward to a fresh lobster feast as it is not on the menu very often in Carievale, Saskatchewan. Hats off to the Maritime Simmental Association for your hard work and dedication to organize and host this event. This is definitely an exciting and special year for all Canadians as we celebrate 150 years as a nation and for sure a milestone for Canadian Simmental breeders and enthusiasts as we celebrate 50 years of Simmental cattle in Canada! Congratulations to all who have had a hand in shaping this great breed into one of the most influential pieces of the puzzle in shaping the Canadian cowherd world renowned for its quality.

As CSA president and a board member it is very humbling as I sit to pen this welcome with thoughts rambling through my head of past CSA directors, committee chairs, provincial associations, and Simmental breeders. I think back to the first meeting of the CSA (before I was born), pioneers for sure and what was on the agenda that meeting and every year and decade since getting us to this point in history. The excitement and record prices of the early 70's, success throughout the 80's and 90's as some would say we reshape and make adjustment to gain market share and the overwhelming success of the breed throughout the 2000's leading up to today's major foothold in the Canadian cattle industry as a major force. Simmental cattle of today are so right for the times and the reason Simmental bull sales are the highlights among spring sales clean across the country. Congratulations to all that have helped develop the product we offer over the past 50 years.

As for the CSA, the 2016 year has been a very busy and successful year once again. From a financial perspective our association is solid once again showing a profit and meeting our budget parameters. CSA has over the past year invested in long overdue office improvements, funding for 50th Anniversary celebrations Canada wide, and a new registry system all with no increase to our membership in fees. Thank you to membership and staff for making the implementation of our new registry system so seamless.

CSA committees are made up of our elected board directors and appointed delegates. Thank you to our committee members for your dedication and volunteered time away from your own operations to keep the breed moving forward. The breed improvement committee chaired by Garth Rancier continues to deal with matters pertaining to the advancement of Simmental in Canada. We are fortunate to have an abundance of industry knowledge sitting around the board table.

The promotion committee chaired by Dan Skeels has been busy with 50th Anniversary celebrations and continues to focus advertising on the commercial cattle producer in Canada.

The YCS program is as vibrant as it has ever been as you will see here in Fredericton or any of the provincial youth shows and events throughout the year. Thank you to Blair, Kelsey and several others for dedication to the future of our breed through the YCS program.

The CSA continues to work closely with the Friends of Canadian Simmental Foundation board of directors in structuring to ensure this entity continues to grow and benefits all Canadian Simmental members for generations to come. Over the past couple of years extensive time and effort has been invested in the restructuring process and is in a very solid position. Many thanks to chairman Ken Lewis and the dedicated members of FCSF as they are committed to and passionate about the Simmental foundation and its future.

As Simmental breeders we have many strengths as a breed! Our greatest strength and one that is most times overlooked or taken for granted would most definitely be our staff at CSA. Our staff is absolutely second to none in terms of experience, dedication and passion to keep our office and programming moving forward on a day to day basis. Bruce Holmquist, General Manager, Barb Judd, Office Manager, Beth Rankin, Perry Welygan, Devra Leavitt, Meghan Black, Rae-Lee Erickson, Ryan Cook, Kelsey Manske. Thank you as a CSA member, director and as president for your commitment to Canadian Simmental.

It has been an honour to serve as president of the CSA this past year. I would like to personally thank the CSA directors, staff and membership for their contributions in moving this great breed into its 50th year in Canada. I urge all members to partake in 50th Anniversary celebrations across the country this summer and fall. It is definitely a milestone for our breed and looking forward to the next 50! Congratulations Simmental Breeders.

GENERAL MANAGER'S REPORT

Bruce Holmquist

2016 was another great year for the Simmental breed in Canada and for the Canadian Simmental Association (CSA). Simmental bull sales were once again strong as a result of the acceptance that the breed is receiving in commercial cow-herds across the country. Strong prices were again received for Simmental females throughout the fall sales that saw some new Simmental breeders begin their herds, as well as established breeders make purchases to enhance their programs. Although expansion of the Canadian cowherd remains flat, the demand for Simmental genetics continues to increase.

CSA staff members worked together to provide attendance at many sales and events throughout the year as we try to cover as many as possible through our available resources. Our registry staff also continues to show their dedication to delivering strong service to our membership. An example of that was with the registry and "On Farm" software changes that we worked through as we moved to a new program. As with any change there was a learning process and we appreciate both the CSA membership and our staff for their patience as we moved to a more efficient and productive system. While we as staff may not always have the answer at hand, our problem solving is thorough and it is not often that we are not able to find solutions to our member's issues. As with any business we may not get it right the "first time - every time" however the decades of knowledge and experience that your CSA staff possesses is invaluable in this age of ever changing and growing needs for service. We always attempt to do our best and to work for you!

Over the past year President Lee McMillen, 1st Vice President Garth Rancier and 2nd Vice President Blair McRae formed the CSA Executive committee. Thank you to them and the entire CSA board for their contributions and commitment to the CSA and its members; your interest in all areas of CSA activities has guided us and allowed us to build upon the strong foundation that past CSA boards of directors have left behind. Your CSA directors are busy with their own operations and personal lives however they take time out of their hectic schedules to volunteer and provide direction to the Association. It is not an easy task serving as a director of a national organization and it is sometimes challenging to ensure regional interests don't overshadow the big picture.

The CSA's financial position remains very strong and we realized an operational surplus in 2016 as a result of increased registry activity combined with prudent spending. This has allowed us to maintain, and in some areas to increase, service without increasing fees or costs to you the member. Another success that has contributed is the partnership we have continued with New Holland Agriculture. This relationship provides funding to the CSA that is outside our traditional revenue streams; we thank New Holland for their confidence and are committed to growing both the Simmental and New Holland brands.

CSA programming focuses primarily into three categories; breed improvement, promotion, and youth. Through these committees, input is provided to the CSA board and then staff and the dedication from all who are involved is appreciated. Full reports from these committees will be given by the respective committee chairs. Along with this more internal structure, CSA also supports numerous relationships within the entire beef industry. As a result of this mandate, we have been a part of several industry committees and working groups which deal with topics such as animal health, livestock traceability, trade, as well as many other industry issues. It is important that the seed-stock sector has a voice at these tables and CSA has taken a leadership role in covering the many bases on your behalf. CSA has been an active part of the Canadian Beef Industry Conference, Canadian Beef Breeds Council meetings, Beef Improvement Federation and Livestock Markets Association of Canada convention.

The CSA has implemented many new and exciting initiatives over the past several years and as a result is among the leaders of beef breed associations in Canada. Change does not come without its critics; however it is very hard to argue the inroads that the Canadian Simmental Association and its members have made over the past decade and the successes that have been achieved on many fronts. This will continue as long as we as an Association and as Simmental breeders focus on tangible programming, and on serving the beef industry through strong leadership with the end goal of improving the Canadian Beef industry.

REVIEW ENGAGEMENT REPORT

To the Members of The Friends of Canadian Simmental Foundation

We have reviewed the statement of financial position of The Friends of Canadian Simmental Foundation as at December 31, 2016 and the statements of operations, changes in net assets and cash flows for the year then ended . Our review was made in accordance with Canadian generally accepted standards for review engagements and, accordingly, consisted primarily of inquiry, analytical procedures and discussion related to information supplied to us by the foundation.

A review does not constitute an audit and, consequently, we do not express an audit opinion on these financial statements.

Based on our review, nothing has come to our attention that causes us to believe that these financial statements are not, in all material respects, in accordance with Canadian accounting standards for not-for-profit organizations.



Calgary, Alberta
June 21, 2017

Chartered Professional Accountants

CANADIAN SIMMENTAL ASSOCIATION
Consolidated Statement of Financial Position
As at December 31, 2016
(Unaudited)

	2016	2015 "Audited"
Assets		
Current		
Cash and cash equivalents	\$ 450,192	\$ 737,278
Marketable securities (Note 3)	1,345,696	892,054
Accounts receivable	60,237	51,674
Prepaid expenses	11,449	13,762
	<u>1,867,574</u>	<u>1,694,768</u>
Property and equipment (Note 4)	<u>57,233</u>	<u>19,306</u>
	<u>\$ 1,924,807</u>	<u>\$ 1,714,074</u>
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 92,929	\$ 63,755
Goods and services tax payable	17,191	18,860
Deferred revenue (Note 5)	31,452	35,705
	<u>141,572</u>	<u>118,320</u>
Net assets		
General fund	1,726,002	1,576,448
Invested in property and equipment	57,233	19,306
	<u>1,783,235</u>	<u>1,595,754</u>
	<u>\$ 1,924,807</u>	<u>\$ 1,714,074</u>

APPROVED ON BEHALF OF THE BOARD OF DIRECTORS

_____ Director

_____ Director

The accompanying notes are an integral part of these financial statements

CANADIAN SIMMENTAL ASSOCIATION
Consolidated Statement of Operations
For the Year Ended December 31, 2016
(Unaudited)

	2016	2015 "Audited"
Revenue		
Total herd enrolment	\$ 707,823	\$ 652,659
Simmental Country Magazine (Schedule 2)	371,644	388,537
Registrations	228,101	204,839
Lab services	138,530	161,812
CBBC project income	81,158	-
Memberships	80,750	80,325
YCSA(Schedule 3)	45,134	58,559
Other services	43,308	42,147
Transfers	41,410	35,370
New Holland sponsorship	32,000	32,000
Legacy reimbursements	18,890	13,393
	1,788,748	1,669,641
Expenses		
Salaries and employee benefits	401,419	417,715
Simmental Country Magazine (Schedule 2)	400,425	390,380
Lab service	189,072	156,836
Provincial promotion funding	119,912	119,282
Travel	78,845	90,190
Computer	77,287	60,470
Advertising and promotion	67,066	45,597
YCSA (Schedule 3)	66,966	50,925
Breed improvement	49,317	28,815
Bank charges	34,377	33,175
Utilities, property taxes and insurance	31,262	30,826
Postage and freight	23,243	25,280
Office	21,590	20,115
Professional fees	14,168	14,800
Telephone	11,168	10,416
Repairs and maintenance	11,120	10,051
Annual general meeting	10,655	9,310
Sponsorship to YCSA	10,125	-
Amortization	8,011	12,438
	1,626,028	1,526,621
Other income		
Interest	18,595	18,871
Realized gain on marketable securities	2,593	2,490
Unrealized gain on marketable securities	3,573	10,231
	24,761	31,592
Excess of revenue over expenses	\$ 187,481	\$ 174,612

The accompanying notes are an integral part of these financial statements

CANADIAN SIMMENTAL ASSOCIATION
Consolidated Statement of Changes in Net Assets
For the Year Ended December 31, 2016
(Unaudited)

	General fund	Invested in property and equipment	2016 Total	2015 Total <i>"Audited"</i>
Net assets - beginning of year	\$ 1,576,448	\$ 19,306	\$ 1,595,754	\$ 1,421,142
Investment in property and equipment	(46,435)	46,435	-	-
Excess (deficiency) of revenue over expenses	195,989	(8,508)	187,481	174,612
Net assets - end of year	\$ 1,726,002	\$ 57,233	\$ 1,783,235	\$ 1,595,754

The accompanying notes are an integral part of these financial statements

CANADIAN SIMMENTAL ASSOCIATION
Consolidated Statement of Cash Flows
For the Year Ended December 31, 2016
(Unaudited)

	2016	2015 "Audited"
Operating activities		
Excess of revenue over expenses	\$ 187,481	\$ 174,612
Items not affecting cash:		
Amortization	8,508	12,736
Realized gain on marketable securities	(2,593)	(2,490)
Unrealized gain on marketable securities	(3,573)	(10,231)
	189,823	174,627
Changes in non-cash operating working capital:		
Accounts receivable	(8,563)	61,918
Prepaid expenses	2,313	13,506
Accounts payable and accrued liabilities	29,173	11,899
Goods and services tax payable	(1,670)	1,249
Deferred revenue	(4,252)	(542)
Cash flows from (used by) operating activities	206,824	262,657
Investing activities		
Purchase of property and equipment	(46,435)	(7,157)
Purchases of marketable securities	(848,584)	(647,759)
Proceeds on disposal of marketable securities	401,109	565,522
Cash flows from (used by) investing activities	(493,910)	(89,394)
Increase (decrease) in cash and cash equivalents	(287,086)	173,263
Cash and cash equivalents, beginning of year	737,278	564,015
Cash and cash equivalents, end of year	\$ 450,192	\$ 737,278
Consisting of:		
Operating account	\$ 447,797	\$ 505,215
Broker account	2,395	232,063
	\$ 450,192	\$ 737,278

The accompanying notes are an integral part of these financial statements

CANADIAN SIMMENTAL ASSOCIATION
Notes to the Consolidated Financial Statements
For the Year Ended December 31, 2016

1. Description of organization

The Canadian Simmental Association (the "Association" or "CSA") was formed for the encouragement, development and regulation of breeding of Simmental cattle in Canada. The Association was incorporated under the Federal Animal Pedigree Act on February 20, 1969 which imposes rules of conduct on the Association and its members acting as purebred livestock breeders.

These consolidated financial statements include the accounts of the Canadian Simmental Association and its wholly owned subsidiary, Simmental Country (1997) Ltd. and The Young Canadian Simmental Association ("YCSA"), a youth program managed by the Association is included in consolidated financial statements. All inter-company balances and transactions have been eliminated.

2. Significant accounting policies

Management has prepared the consolidated financial statements of the Association in accordance with Canadian Accounting Standards for Not-for-Profit Organizations ("ASFNPO") in Part III of the CPA Canada Handbook. The consolidated financial statements have, in management's opinion, been properly prepared using careful judgment with reasonable limits of materiality and within the framework of significant accounting policies summarized below.

Revenue recognition

The Association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Total herd enrolment, memberships, registration and subscription revenue is recognized in the period to which it relates.

Revenue for service is recognized when the services are rendered.

Advertising revenue is recorded in the month of the issue. Payments in advance are recorded as deferred income and classified as a current liability.

Cash and cash equivalents

The Association considers all investments with maturities at the date of purchase of three months or less to be cash and cash equivalents.

Marketable securities

Marketable securities include bonds, T-bills, term deposits, preferred shares and common shares of publicly traded entities. These investments are classified as held for trading and therefore measured at fair value.

Property and equipment

Property and equipment are stated at cost less accumulated amortization. Amortization is provided on a straight line basis over their estimated useful lives as follows:

Condominium	20 years
Condominium improvements	10 years
Computer equipment/software	3 years
Furniture and fixtures	10 years
Publishing rights	10 years

The Association regularly reviews its property and equipment to eliminate obsolete items.

CANADIAN SIMMENTAL ASSOCIATION
Notes to the Consolidated Financial Statements
For the Year Ended December 31, 2016

Income taxes

The Association and its wholly owned subsidiaries are not-for-profit organization under section 149.1(l) of the Income Tax Act and is therefore not subject to income taxes as long as it maintains its not-for-profit status.

Contributed materials and services

The Board of Directors volunteer their time to attend board meetings and represent the Association at events. Members also volunteer their time to organize and operate the provincial association and represent the Association at events. Due to the difficulty of determining the fair value of volunteer hours, contributed services are not recognized in the financial statements.

Measurement uncertainty

The preparation of consolidated financial statements in conformity with ASFNPO requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates. Examples of such estimates include amortization of property and equipment, estimated useful life of capital assets, application of revenue recognition policies and accrued liabilities.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses report in income. Cash and cash equivalent and marketable securities are measured at fair value. All other financial instruments are measured at amortized cost. The financial instruments measured at amortized cost include accounts receivable and accounts payable and accrued liabilities. The amounts due to/from related parties are measured at the exchange amount.

The fair value of a financial instrument is the estimated amount that the Association would receive or pay to settle a financial asset or financial liability as at the reporting date. The fair values of accounts receivable and accounts payable approximate their carrying values due to their short term nature.

3. Marketable securities

Marketable securities include bonds, T-bills, term deposits, preferred shares and common shares of publicly traded entities. The bonds, T-bills and term deposit earn interest at rates which vary from 1.30% to 4.30% (2015 – 1.65% to 7.50%). These investments mature at various dates from April 2017 to December 2021.

CANADIAN SIMMENTAL ASSOCIATION
Notes to the Consolidated Financial Statements
For the Year Ended December 31, 2016

4. Property and equipment

	Cost	Accumulated amortization	Net 2016	Net 2015
Condominium	\$ 235,999	\$ 235,999	\$ -	\$ -
Publishing rights	233,000	233,000	-	-
Computer equipment/software	265,407	233,639	31,768	6,800
Furniture & fixtures	164,382	164,382	-	667
Condominium improvements	84,431	58,966	25,465	11,839
	\$ 983,219	\$ 925,986	\$ 57,233	\$ 19,306

As of December 31, 2016, the City of Calgary property assessment value of the condominium was \$1,030,000. (2015: \$873,500).

5. Deferred revenue

	2016	2015
Member deposits	25,561	24,294
Advertisements	-	6,400
Magazine subscriptions	5,891	5,011
	\$ 31,452	\$ 35,705

6. Financial instruments

The Association's financial instruments include cash and cash equivalent, marketable securities, accounts receivable and accounts payable and accrued liabilities. It is management's opinion, that the Association is not exposed to significant risks arising from these financial instruments with the exception of the risks noted below.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from its members and customers. Its customers are primarily in the agricultural industry. In order to reduce its credit risk, the Association conducts regular reviews of its existing members and customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Association has a significant number of members and customers which minimizes concentration of credit risk.

Interest risk

Interest risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in amount with changes to interest rates. The Association manages its portfolio investments based on its cash flow needs and with a view of optimizing its interest income.

Currency risk

Currency risk is the risk to the Association's earnings that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Association is exposed to foreign currency exchange risk on cash, accounts receivable, and accounts payable held in U.S. dollars. The Association does not use derivative instruments to reduce its exposure to foreign currency risk.

CANADIAN SIMMENTAL ASSOCIATION
Notes to the Consolidated Financial Statements
For the Year Ended December 31, 2016

7. Contractual obligations

The Association has entered into a contract with a publishing company for the production of Simmental Country magazine and Commercial Country magazine. The contract is effective from June 1, 2012 to May 31, 2017.

CANADIAN SIMMENTAL ASSOCIATION
Schedule 1 - Canadian Simmental Association
Non-Consolidated Schedule of Operations
For the Year Ended December 31, 2016

	2016	2015
Revenue		
Total herd enrolment	\$ 707,823	\$ 652,659
Registrations	228,101	204,839
Lab services	138,530	161,812
CBBC project income	81,158	-
Memberships	80,750	80,325
Other services	43,308	42,147
Transfers	41,410	35,370
New Holland sponsorship	32,000	32,000
Legacy reimbursements	18,890	13,393
	1,371,970	1,222,545
Direct expenses		
Salaries and employee benefits	401,419	417,715
Lab service	189,072	156,836
Provincial promotion funding	119,912	119,282
Advertising and promotion	87,066	65,597
Travel	78,845	90,190
Computer	77,287	60,470
Breed improvement	49,317	28,815
Bank charges	34,377	33,175
Utilities, property taxes and insurance	31,262	30,826
Postage and freight	23,243	25,280
Office	21,590	20,115
Sponsorship to YCSA	15,125	5,000
Professional fees	14,168	14,800
Telephone	11,168	10,416
Repairs and maintenance	11,120	10,051
Annual general meeting	10,655	9,310
Amortization	8,011	12,438
	1,183,637	1,110,316
Other income		
Interest	18,595	18,871
Unrealized gain on marketable securities	3,573	10,231
Realized gain on marketable securities	2,593	2,490
	24,761	31,592
Excess of revenue over expenses	\$ 213,094	\$ 143,821

CANADIAN SIMMENTAL ASSOCIATION
Schedule 2 - Simmental Country Magazine
Non-Consolidated Schedule of Operations
For the Year Ended December 31, 2016

	<u>2016</u>	<u>2015</u>
Revenue		
Advertising	\$ 336,723	\$ 351,730
Subscriptions	28,521	27,423
Other	26,400	29,384
	<u>391,644</u>	<u>408,537</u>
 Direct expenses		
Printing	196,923	193,889
Salaries and employee benefits	99,384	90,187
Magazine postage	64,713	56,525
Travel & promotion	32,569	42,800
Telephone	2,425	2,752
Office postage	2,560	2,568
Bank charges	1,054	959
Office and miscellaneous	300	403
Amortization	497	297
	<u>400,425</u>	<u>390,380</u>
 Excess (deficiency) of revenue over expenses	 <u>\$ (8,781)</u>	 <u>\$ 18,157</u>

CANADIAN SIMMENTAL ASSOCIATION
Schedule 3 - Young Canadian Simmental Association
Non-Consolidated Schedule of Operations
For the Year Ended December 31, 2016

	<u>2016</u>	<u>2015</u>
Revenue		
National classic	\$ 15,167	\$ 26,039
Auction	15,000	15,000
Donations	11,427	11,090
New Holland sponsorship	5,000	5,000
AJSA CSA reimbursement	3,000	3,000
Promotional Items	540	-
Semen and embryo fundraiser	-	3,430
	<u>50,134</u>	<u>63,559</u>
Direct expenses		
National YCSA show	29,862	30,358
Travel	34,983	18,025
Office	1,002	1,869
National board jackets	-	388
Advertising and promotion	1,070	225
Bank charges	49	60
	<u>66,966</u>	<u>50,925</u>
Excess (deficiency) of revenue over expenses	<u>\$ (16,832)</u>	<u>\$ 12,634</u>

ADVERTISING/PROMOTION AND SIMMENTAL COUNTRY REPORT

Dan Skeels - Committee Chair

Chair Dan Skeels, Committee members: Blair McRae, Francis Gagnon, Larry Barkley and Garth Rancier

We've had a busy year with the marketing and promotion committee, much of which is due to the 50th year anniversary, but some new and exciting things have certainly happened along the way. We met as a committee twice at the CSA board meetings, and were very fortunate to have the majority of the CSA directors also attend the meetings so that certainly speeds up the process, and brings more ideas to the table.

We decided to look into getting some third-party input to seek some new ideas as to promote our breed, and brand marketing. Ad Farm was selected to do this and much of what came forward was weighted towards the 50th year celebration. We do have the opportunity to continue to work with Ad Farm on a need be basis, but at this point we felt much of what was presented could be handled in house and much more cost efficiently. It was felt that we did need to come up with a 50th year logo that could be used throughout the course of the year to promote the event, but in moving forward it is imperative to come up with a brand that is recognizable and simple that everyone relates to, not just Simmental Breeders.

Obviously with the 50th year celebration there was a need for some new promotional material. Some Anniversary material is available but we didn't feel we wanted too much so that it didn't become stale dated. A commemorative buckle has been designed and can be ordered with approximately 1 ½ month wait time. This is a limited-edition buckle, and the #1 will be auctioned off at the Foundation Auction.

Another new venture is the "Award of Excellence" to recognize a show cow and bull of the year. Much thought has been put into this, and we hope this will gain momentum to draw more attention to our breed from coast to coast. It is based on a point system, and we hope that it will create an equal playing field for everyone in every province to be competitive and be a part of. The Provincial Associations will have an important role in this process, identifying the shows within their province they feel will have an impact on this award, but also not wanting to take away from other events. I'm sure there will be some minor adjustments that will be encountered along the way, but we feel we have a strong base to work on to make this a great program.

We are very excited about the new Simmental CCIA tag. This back button for the CCIA RFID tag will fall into Breed Improvement as well as the Promotion & Marketing umbrella. We see nothing but positives to be gained from this program. One of the beauties of our breed is its diversity, it can also be a downfall. It will be very exciting to see quality calves of every color recognized at the commercial auction markets. This is a program each of us can get behind and promote to our commercial bull buyers. We also see a positive impact for identification at various shows through the year. They have to be tagged anyways, lets' do our part to promote to "Tag'em Simmental".

A sub-committee was also formed to focus on the 50th year anniversary & celebration. Many thanks to that committee of Bonnie Glasman, Lois McRae, Jennie Mutch, Carolyn McCormack as well as huge help from our staff Rae-Lee, Meghan & Bruce. This committee met via teleconference to discuss the cross-Canada celebration, and to have Provincial identity and individuality, yet still have a recognizable standard at each event. We are quite confident this will be a year to remember and be a part of.

With old business, we are pleased to have renegotiated a new contract with Today's Publishing, to continue to produce the Simmental Country and Commercial Country. The magazine isn't necessarily a money-making venture for the association, and is certainly subsidized by the association, however we feel it is a very important promotional tool for our association. Simmental Country and Commercial Country are viewed as a powerful marketing tools by many. Today's Publishing does a quality job for us and are very professional to work with. We are glad to continue this relationship. We also have various other advertisers in our magazine, and will continue to do various print ads in other beef publications as well. Some new print ads have been developed, and they look great in our eyes.

A new contract has also been reached with New Holland. We are very pleased to have had them as a part of the Simmental family over the past several years, and certainly appreciate their working relationship with us, and look forward to many more years ahead.

In summary, we are pleased with the progress we have made this year. A strong working relationship with the provincial associations is a key to our success. We certainly would encourage feedback and new ideas from the membership.

Now that we have the first 50 under our belt let's focus on the next 50 to make this breed that much better, and to catapult us forward!

BREED IMPROVEMENT COMMITTEE REPORT

Garth Rancier - Committee Chair

Committee Members: Garth Rancier, Lee McMillen, Kelly Ashworth, Roger Deeg, Marlin LeBlanc, Ken Lewis, Ken Adair, Ward Muirhead

The Breed Improvement Committee had another busy and positive year in 2016. The committee meets twice annually to discuss and evaluate matters pertaining to the improvement of the Simmental breed. Any recommendations passed by the BIC are then forwarded to the Board of Directors for further approval. We have an outstanding group of breeders on our committee with a wealth of knowledge on all aspects of the breed and the beef industry. I would like to thank all of the committee members for their time, commitment, and input to the BIC.

On top of the committee members listed we are very fortunate to have the expertise of Sean McGrath and Dr. John Crowley working with us. Also, through a strong working relationship with the ASA we are fortunate to have Dr. Wade Shafer as a guest via conference call for our BIC meetings. The knowledge that Sean McGrath, Dr. John Crowley, and Dr. Wade Shafer bring has been extremely valuable to the BIC with the technical and genetic knowledge that they have to offer.

The Simmental breed has a very enviable position within the industry. At the commercial level Simmental sired calves topped the fall calf market in many locations across the country and Simmental influence females are bringing a strong premium as replacements. In turn, the Simmental breed also enjoyed another very successful bull sale season with some of the strongest averages of any breed. As an association and breeders, we need to go forward progressively with an open mind while not forgetting to learn from the past.

Many new projects have been put in place this year which will help to add value for our membership and their customers and will help to strengthen our breed in the future. First is the approval of the Blue Simmental CCIA tag which will help with breed identity in the marketplace and there has already been a strong uptake in the purchase of tags from both purebred and commercial customers.

The new online registry system by Cumberland Genetics went live in the fall, and while the transition wasn't totally seamless, the kinks have been worked out and going forward it will give us much more flexibility and will be much more reliable. The BOLT software program by International Genetic Solutions will also allow EPD runs to be done more frequently and blends genotypes with phenotypes in a one step process.

A Stayability (STAY) EPD has been implemented on Canadian cattle and is available online now. Also, an All-Purpose Index (API) as well as a Terminal Index (TI) are now available and are calculated with the same formulas as the American Simmental Assoc. to provide consistency between the two countries. Approval was also made to include Homo Polled/Homo Black/Coat Color Dilutor tests on the online system.

These are a few of the highlights from the past year's projects. As always, the CSA keeps its members informed on current programs and initiatives through the CSA website, E-news and Simmental Country. Please take the time to read these articles and updates to keep up to date with the happenings of breed improvement.

The Simmental breed is well positioned to increase its influence in the Canadian beef industry. Through investment in genetic advancement and technology, strong leadership, and discipline by the association and the breeders we will strengthen our position in the industry.

YOUNG CANADIAN SIMMENTAL ASSOCIATION REPORT

Dylan Foley – National YCSA President

The 2016 calendar year was an exciting and eventful one for the YCSA program. It marked a year full of events and changes within the program that were made possible through the dedication of our YCSA Coordinator Kelsey Manske, CSA Staff and the YCSA Board of Directors. A board that is eager and willing to take on challenges and make this great program that much better. This group of Simmental youth continues to represent this program to the highest standards.

The 2016 National Board of Directors consisted of the following:

- Dylan Foley – President
- Heather Creamer - 1st Vice President
- Craig Matthews – 2nd Vice President
- Cathryn Thompson – Alberta
- Wyatt Miller – Director at Large
- Paige Holmquist- Saskatchewan
- Carson Rodgers- Manitoba
- Krista Whalen- Quebec

Retiring directors in 2016 were Sophie Wotten, Ontario, Sara Van Sickle, Alberta, and Cooper Snider, Alberta. Thank you for your dedication and efforts put forward with this program.

There were 5 provincial classics held across Canada in 2016.

- Maritime Classic in Windsor, Nova Scotia
- Quebec Junior Beef Show in Brome, Quebec
- Ontario Trillium Classic in Metcalfe, Ontario
- Manitoba Youth Beef Roundup in Neepawa, Manitoba
- Wild Rose Classic in Lacombe, Alberta

The 2016 National Classic was held in Lloydminster, Saskatchewan in conjunction with the Canadian Simmental Association's Annual General Meeting. It was the first year for the newly founded YCSA Service Project which saw exhibitors gather food items for the Lloydminster Food Bank. The success of this show is due to the commitment and passion of this group of directors. With 60 participants and 90 head entered at this show, it is quite clear the future of our youth in Simmental is quite bright.

Congratulations to Tia Schram and Arika Kathol, the high point aggregates. They were awarded a travel opportunity to the IGS Summit Leadership Conference in Lincoln, Nebraska.

February 2017 saw the inaugural launch of the YCS Leadership Conference. The event was attended by juniors across the country. The conference saw industry professionals speaking, Cattleland Feedlot and Beef Center of Excellence tours, and skill building and ice breaker events. Each participant left with some useful and relevant information regarding today's beef industry and many new friendships were made. There was nothing but good reviews for the conference and the YCSA is excited for the future of this event.

The YCSA program is a prominent youth beef breed association in Canada. The board of directors would like to thank our YCSA Coordinator Kelsey Manske for her continued guidance and efforts. The CSA and Simmental Country for their endless contributions. The CSA board for their guidance when needed. Blair McRae for his contributions and efforts put forward year after year. The YCSA program would not be possible without some key individuals and organizations.

To New Holland and the T Bar Invitational and all our generous sponsors, thank you for all of your support allowing the YCSA program to put on the events we do to grow the great Simmental Breed and shape the future of the breed.

Most importantly, thank you to the Friends of Canadian Simmental Foundation for providing continuous support over the past several years. This year and going forward the YCS board has made efforts to work closer in our fundraising efforts with the foundation. Our program has been made one of the most outstanding youth beef programs due to their generosity.

2015-2016 ACTIVE MEMBERS
Life, Annual and YCS

As of December 31, 2016

Province	2015				2016			
	Life	Annual	YCS	Total	Life	Annual	YCS	Total
British Columbia	35	12	12	59	37	12	13	62
Alberta	317	81	162	560	328	83	174	585
Saskatchewan	183	46	72	301	188	52	87	327
Manitoba	138	20	54	212	144	19	57	220
Ontario	144	69	135	348	151	71	142	364
Quebec	48	41	35	124	51	40	31	122
Nova Scotia	18	11	17	46	20	12	20	52
New Brunswick	4	4	4	12	4	5	4	13
P.E.I.	9	3	13	25	8	3	10	21
Other	7	2	1	10	9	2	3	14
Total	903	289	505	1697	940	299	541	1780

2012 - 2016
TOTAL HERD ENROLLMENTS BY PROVINCE

	2012	2013	2014	2015	2016
Province					
B.C.	761	789	822	865	926
Alberta	12,467	13,277	13,498	13,861	15,023
Saskatchewan	8,579	8,952	8,925	9,233	10,045
Manitoba	3,801	4,041	4,023	3,945	4,300
Ontario	1,628	1,774	1,583	1,470	1,606
Quebec	876	825	819	857	948
New Brunswick	157	157	155	150	154
Nova Scotia	127	87	102	71	67
P.E.I.	94	93	108	106	117
U.S.A.	49	20	0	0	0
Total	28,539	30,015	30,035	30,558	33,186

**2012 – 2016
REGISTRATIONS BY PROVINCE**

	2012		2013		2014		2015		2016	
Province	Male	Female								
B.C.	161	282	211	305	221	240	276	350	264	309
Alberta	3482	4332	3751	4649	3470	4722	4076	4909	3815	5194
Saskatchewan	2183	2533	2455	2963	2484	2793	2508	2849	2495	3201
Manitoba	1077	1776	1108	1462	1388	1844	1081	1607	1340	1931
Ontario	324	991	318	931	296	435	313	944	342	920
Quebec	228	405	298	414	280	822	281	425	282	509
New Brunswick	25	49	16	43	22	26	17	51	19	41
Nova Scotia	41	113	45	121	56	107	45	109	47	121
P.E.I.	17	30	17	72	26	77	21	50	21	63
U.S.A.	56	79	5	3	0	0	0	0	10	41
	7,594	10,590	8,224	10,963	8,243	11,066	8,618	11,294	8,635	12,330
Total	18,184		19,187		19,309		19,912		20,965	

**2012 - 2016
TRANSFERS BY PROVINCE**

	2012		2013		2014		2015		2016	
Province	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
B.C.	125	41	133	53	153	52	173	66	168	178
Alberta	2533	2019	2267	1033	2412	1540	2491	1264	2359	975
Saskatchewan	1641	849	1628	977	1680	1706	1789	842	1707	721
Manitoba	967	1193	793	726	1040	1273	844	739	874	683
Ontario	140	576	147	502	152	649	170	539	149	521
Quebec	159	235	155	163	187	184	190	214	150	194
New Brunswick	10	10	18	5	15	14	11	13	12	14
Nova Scotia	29	45	25	51	31	61	26	56	30	37
P.E.I.	12	42	13	12	15	21	21	42	11	34
U.S.A.	4	24	6	11	3	3	0	4	3	14
	5,620	5,034	5,185	3,533	5,688	5,503	5,715	3,779	5,463	3,371
Total	10,654		8,718		11,191		9,494		8,834	

